



Write Your Networking Scripts

The most effective networking conversations focus on relationship building and seeking to serve. When it's your turn to share what you are seeking and the value you offer, use this 3-part message.

1. What employers need the most.
2. What do you do best that meets those needs.
3. What value will employers receive from the work you do.

Now Write Your Own Script. Practice, practice, practice with friends, family, colleagues, anyone and everybody. Make improvements continuously.

Part 1: Describe the employer needs that you seek to meet...



Part 2: List experiences, abilities, personality, interests and values that meet the needs...

Part 3: Describe the value that employers will receive from the work you do...



See samples and download this form at crossroadscareer.org/resources

